

TITAN

CONSULTING



INSIGHTS



21 SAP LOGISTICS PROCESSES TO IMPROVE EFFICIENCY:

Supply Chain Topics to Optimize TCO and Reduce Costs

— Warren Norris, Managing Partner

Our clients hire us to support their operations and reduce their cost of ownership! There are many reasons why the financial processes do not support the financial and management line of business (LOB). Here are a few examples:

- Business processes have changed.
- Volume has increased or expanded.
- Resources are not adequately trained.
- Funding was exhausted before the project was completed.

Solutions for these issues require a different approach than the one that created them. The problem may stem from a combination of factors, including business processes, technology, or talent. You need a consultant with the experience and perspective to understand your situation and present a proven plan.

"If I had an hour to solve a problem, I'd spend 55 minutes thinking about the problem, and 5 minutes thinking about solutions."

— Albert Einstein

Our solution:

For over 20 years, Titan has partnered with clients of all sizes to increase the value of their SAP investment. We accomplish this by delivering a stronger return on investment in projects and reducing the total cost of business operations. Our long-term relationships are built on the reliability, certainty, and simplicity of how we do business to ensure your success.



We have a simple three-step process to guide our clients on the path to reducing their cost of operations.

1. Discover → 2. Prescribe → 3. Execute

The logistics:

Let's explore how these 21 TCO Supply Chain processes can quickly enhance your efficiency and effectiveness!

Supply Chain:

1. Warehouse Management – Pick, Pack, Ship, Track
2. Vendor Managed Inventory
3. Analytics and Overall Equipment Effectiveness (OEE)
4. Forecasting and Planning
5. MES and Shop Floor Efficiency and Effectiveness (RF Functionality)
6. Reconciliation and Sub-ledger Analysis
7. Business Outsourcing – 3PL/Subcontracting

Procure-to-Pay:

8. Mobility – Streamline Procure-to-Pay (PTP)
9. Vendor Invoice Management
10. Vendor Supply Chain Analytics
11. Matching – 2-way/3-way
12. Quality – Purchased and Subcontracted

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C O N S U L T I N G



Sales:

- 13. Mobility – Quotes and Sales
- 14. Mobility – Pricing and Margin Optimizer
- 15. Cloud-based CRM for Sales, Services, Marketing
- 16. Returns, Disputes, and Collections
- 17. Freight and Shipper Analysis

Cross-Enterprise:

- 18. Master Data Management (MDM)
- 19. Enterprise Asset Management (EAM) – Service, Equipment, Plant, and OEE
- 20. Process Orchestration and Integration
- 21. RPA and Integration Optimization

"We cannot solve our problems with the same level of thinking that created them."

– *Albert Einstein*



Moving Forward:

Contact your Titan Consulting Director or visit our website at titanconsulting.net and click on the Contact Us button for more information and next steps.